

| Invoice price          |               |                  |              |                 |              |
|------------------------|---------------|------------------|--------------|-----------------|--------------|
| Package/Model          | Willys S(M)   | Willys S(A,2.0T) | Willys (M)   | Willys (A,2.0T) | Freedom (M)  |
| Model Price            | \$ 29,326.00  | \$ 30,676.00     | \$ 32,922.00 | \$ 34,272.00    | \$ 33,102.00 |
| Air conditioning       | \$ 1,166.00   | \$ 1,166.00      | Standard     | Standard        | Standard     |
| Technology & Safty pkg | Not Available | Not Available    | \$ 1,792.00  | \$ 1,792.00     | \$ 1,792.00  |
| Hard-top               | \$ 1,166.00   | \$ 1,166.00      | \$ 1,166.00  | \$ 1,166.00     | \$ 1,166.00  |
| Invoice Total          | \$ 31,658.00  | \$ 33,008.00     | \$ 35,880.00 | \$ 37,230.00    | \$ 36,060.00 |

| Invoice Bargain |              |              |              |              |              |
|-----------------|--------------|--------------|--------------|--------------|--------------|
| 94%             | \$ 29,758.52 | \$ 31,027.52 | \$ 33,727.20 | \$ 34,996.20 | \$ 33,896.40 |
| 93%             | \$ 29,441.94 | \$ 30,697.44 | \$ 33,368.40 | \$ 34,623.90 | \$ 33,535.80 |
| 92%             | \$ 29,125.36 | \$ 30,367.36 | \$ 33,009.60 | \$ 34,251.60 | \$ 33,175.20 |

| Tax Calculation |             |             |             |             |             |
|-----------------|-------------|-------------|-------------|-------------|-------------|
| 6%off invoice   | \$ 2,827.06 | \$ 2,947.61 | \$ 3,204.08 | \$ 3,324.64 | \$ 3,220.16 |
| 7%off invoice   | \$ 2,796.98 | \$ 2,916.26 | \$ 3,170.00 | \$ 3,289.27 | \$ 3,185.90 |
| 8%off invoice   | \$ 2,766.91 | \$ 2,884.90 | \$ 3,135.91 | \$ 3,253.90 | \$ 3,151.64 |

| Non-Negotiable        |             |             |             |             |             |
|-----------------------|-------------|-------------|-------------|-------------|-------------|
| Tax for Chicago(Cook) | 9.50%       | 9.50%       | 9.50%       | 9.50%       | 9.50%       |
| Doc Fee               | \$ 626.00   | \$ 626.00   | \$ 626.00   | \$ 626.00   | \$ 626.00   |
| Destination Fee       | \$ 1,495.00 | \$ 1,495.00 | \$ 1,495.00 | \$ 1,495.00 | \$ 1,495.00 |

| OTD           |              |              |              |              |              |
|---------------|--------------|--------------|--------------|--------------|--------------|
| 6%off invoice | \$ 34,706.58 | \$ 36,096.13 | \$ 39,052.28 | \$ 40,441.84 | \$ 39,237.56 |
| 7%off invoice | \$ 34,359.92 | \$ 35,734.70 | \$ 38,659.40 | \$ 40,034.17 | \$ 38,842.70 |
| 8%off invoice | \$ 34,013.27 | \$ 35,373.26 | \$ 38,266.51 | \$ 39,626.50 | \$ 38,447.84 |

**All Models are 2 Door**  
**M: manual, 3.6**  
**A: Automatic, 2.0T**  
**Doc Fee include the \$300 doc plus \$301 new plates and transfer plus \$25 electronic plate fee**

|                  |
|------------------|
|                  |
| Freedom (A,2.0T) |
| \$ 34,452.00     |
| Standard         |
| \$ 1,792.00      |
| \$ 1,166.00      |
| \$ 37,410.00     |
|                  |
| \$ 35,165.40     |
| \$ 34,791.30     |
| \$ 34,417.20     |
|                  |
| \$ 3,340.71      |
| \$ 3,305.17      |
| \$ 3,269.63      |
|                  |
| 9.50%            |
| \$ 626.00        |
| \$ 1,495.00      |
|                  |
| \$ 40,627.11     |
| \$ 40,217.47     |
| \$ 39,807.83     |